At a glance

Life sciences in London and the south east



MedCity

02-03 MedCity At a glance: Life sciences in London and the south east

Welcome

The 'golden triangle' is the world-leading life sciences cluster of London, Oxford, Cambridge and England's greater south east.

At a glance: Life sciences in London and the south east has been created to help you navigate this exciting ecosystem. It provides a snapshot of this evolving community, its current strengths and the plans for future investment and growth.

This cluster is a rich network of renowned research centres, healthcare providers and medical charities, innovative SMEs and large industry players, all based within a compact and well-connected geographical region.

This region is a hotbed of innovation, home to:

- >>> four of the world's top 10 universities
- >>> five out of seven of the UK's academic health science centres
- institutes including the Wellcome Trust, the Medical Research Council, Cancer Research UK, and the national Cell Therapy Catapult, focusing on stem cell research and industrialisation.



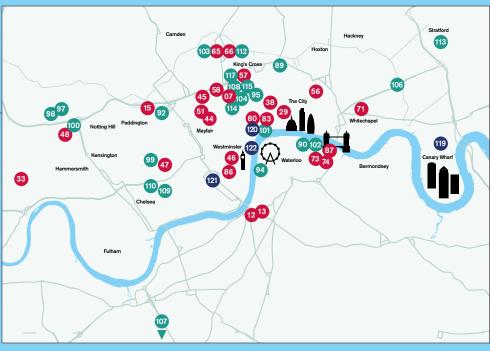
The golden triangle is being boosted further by a wave of significant new investment, including:

- >> The Francis Crick Institute bringing together 1,500 scientists under one roof
- >> Imperial West co-locating researchers and businesses on 25 acres
- **>> UCL East** a cross-discipline enterprise and innovation centre focused on health and biological technologies on the site of Queen Elizabeth Olympic Park
- >> The Institute of Cancer Research
 - creating the world's second largest cancer research campus in south London
- » AstraZeneca's Global R&D Centre
 - bringing together 2,000 employees in Cambridge

To maximise this wave of new investment MedCity was launched in April 2014. This unique enterprise is your portal to the diverse expertise, innovation and infrastructure of the region. Whether you are looking for academic, healthcare or business partners, research infrastructure, office and incubator space or guidance through tax and regulatory processes, MedCity is here to help.

medcitylondon.com +44 (0)20 7691 3588





Commercial/R&D/Manufacturing

35

01-05 Abbott Abbvie 07 Abcodia Allergan **09-11** Amgen Association of the British Healthcare Industries Association of the British Pharmaceutical Industry 14 Astellas 15-17 AstraZeneca 18-23 Baxter 24-25 Bayer

Biogen Idec

Celgene

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41-43 GlaxoSmithKline GW Pharmaceuticals Immodulon Therapeutics ImmuPharma Imperial College Bio Incubator Imperial College ThinkSpace lpsen Janssen Boehringer Ingelheim Johnson & Johnson Bristol-Myers Squibb Innovation Centre 52-53 Lilly

Chugai Pharma

Daiichi Sankvo

Eisai

38-40 Gilead Sciences

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Servier

Shire

Shionogi Limited

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Cambridge University Health Partners Cancer Research UK Science Centre Cell Therapy Catapult Genomic Medicine 100 Imperial West Centre East of England 92 Genomic Medicine Centre Imperial College Health Partners 93 Genomic Medicine Centre Oxford Hygiene and Genomic Medicine Centre South London Genomic Medicine Science Centre Centre UCLPartners Genomic Medicine

Academic/Healthcare

Centre Wessex

Imanova

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108 The Francis Crick

Institute

109-111 The Institute of Cancer Research The Royal Veterinary College 113 UCL East **UCLPartners** University College 115 London 115 University of Cambridge University of Oxford Wellcome Trust Wellcome Trust Sanger Institute



Agency

120 Medical Research Council 121 Medicines and Healthcare Products Regulatory Agency 122 National Institute for Health Research

A world-class centre for clinical research

London is home to a highly diverse population supported by a large single healthcare system that maintains extensive patient records – over eight million patients use the NHS in the capital, over a third of whom were born outside the UK.

This concentration of diverse patient groups in a small geography makes it easier and faster to set up complex trials, and identify and recruit the right patient groups working across primary care, general hospital and specialist clinical services.

Clinical research within the National Health Service is supported by the National Institute for Health Research, which provides:

- a single point of contact for industry studies
- centralised and coordinated study feasibility assessment
- **» support** with patient recruitment.

It also runs the Coordinated System for gaining NHS Permission (CSP), which streamlines the process of gaining permission to carry out clinical trials within the NHS.

Leading the genomics revolution

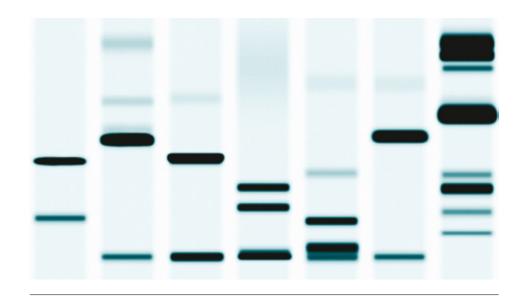
Launched in 2012, the UK-wide 100,000 Genomes Project will sequence 100,000 genomes in four years; an immensely ambitious project that has never been done on this scale anywhere in the world.

By providing better insight into the causes of diseases and how diseases develop in each individual, genomics can be used to make medicine more tailored and personalised, minimising unwanted side effects.

Eleven genomic medicine centres have now been set up to support the project, including five in London, Oxford and Cambridge. They are recruiting people with cancer or rare diseases and their families to take part in a project that will bring benefit to patients for years to come.

genomicsengland.co.uk





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Financial strength

The UK biotechnology, healthcare and life sciences industries offer a wide range of investment opportunities with diverse business models.

2014 saw robust levels of public market activity in healthcare, with £1.25bn (\$1.9bn) raised in life sciences IPOs and follow on offerings on the London Stock Exchange.

Over the past five years, the FTSE Healthcare Indices have significantly outperformed others, with the FTSE All Share Healthcare Index rising by 10% in 2014, compared to a 3% drop for the FTSE All Share.

The UK has the largest pipeline of new pharmaceutical product candidates in Europe, with over 460 in 2013.



Abcodia and the world's largest clinical trial

Case study



University College London spin-out Abcodia is commercialising technology licensed from Massachusetts General Hospital to develop the world's first ovarian cancer diagnostic with accuracy high enough to be applied to population screening.

The test defines what a woman's healthy level of CA125, a substance in the blood, should be and detects the rise early should ovarian cancer start to develop. It has been validated in the world's largest prospective clinical trial, which recruited over 202,000 women over 10 years and is managed by University College London.

The trial also generated a biobank of 5.5 million serum samples that can be used to develop and test other diagnostics for early detection of cancer and other diseases of aging. The serum is stored in the UK by ThermoFisher.

The clinical trial will report this year. Results indicate that this test has huge potential to enable early diagnosis at a stage when women are not showing any symptoms of the disease, hopefully leading to improved survival rates.

Pfizer and the rare diseases consortium

Case study



Better therapies for rare diseases are the target of a consortium made up of Pfizer, the University of Cambridge, Imperial College London, King's College London, University College London and the University of Oxford, coming together to undertake joint drug discovery programmes.

There are around 6,000 recognised rare diseases, which collectively affect 60 million people across Europe and the USA, and 80% of these are thought to have a genetic origin.

Analysis of patients' genomes allows researchers to identify the pathways that cause disease, enabling the targeted design of new treatments.

One outcome of the partnership is Pfizer's new London Gene Therapy Unit, headed by King's College London's Professor Michael Linden, which will focus on rare diseases.

Useful contacts

London & Partners

London & Partners are the experts on doing business in London, helping overseas businesses set up and grow in the capital.

+44 (0)20 7234 5800 business@londonandpartners.com invest.london @L PBusiness

Academic centres

University of Cambridge cam.ac.uk

Imperial College London imperial.ac.uk

King's College London kcl.ac.uk

University of Oxford ox.ac.uk

Queen Mary University of London qmul.ac.uk

University College London ucl.ac.uk

Healthcare centres

Cambridge University Health Partners cuhp.org.uk

Imperial College Academic Health Science Centre ahsc.org.uk

King's Health Partners kingshealthpartners.org

Oxford Academic Health Science Network oxfordahsn.org

UCLPartners uclpartners.com

Research institutes

Cell Therapy Catapult ct.catapult.org.uk

Francis Crick Institute crick.ac.uk

Institute of Cancer Research icr.ac.uk

Medical research charities

Cancer Research UK cancerresearchuk.org

Medical Research Council mrc.ac.uk

Wellcome Trust wellcome.ac.uk

Clinical trials support

National Institute for Health Research

Membership organisations

BioIndustry Association bioindustry.org

OBN obn.org.uk

One Nucleus onenucleus.com



Find out more

MedCity can help you to access, invest in and collaborate with life sciences activity across London and the south east.

contact@medcitylondon.com +44 (0)20 7691 3588 **medcitylondon.com**

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